

KNUT ROAR WIIG CEO

Military

Civilian

Operation

## We supply the market with proven high-end drone solutions



- One of the leading European providers of drone solutions to the energy, maritime and governmental market
- Founded in 2014
- 12 employees, 20 employees by Q1 2019
- Signed contacts YTD in 2018 over 200 mill NOK
- Located in Sandnes, Norway





#### WITHOUT A LOT OF CASH – DRONE INDUSTRY STOPS

- Investments in 2017 over 1 billion USD
- Estimated to be over 3000 drone startups globally
- Estimated that only 200 of these works with cutting edge tech
- Estimated that ONLY 10-15 of the startups has a value of more than 10 million USD

SO, who are the 2800??? And who will bring the cash??









UK home > Issues > Intelligent Digital > The impact of drones on the UK economy

## The impact of drones on the UK economy

Skies without limits

A look at how drones will impact the UK's economy, jobs, productivity and quality of life





Net impact on the economy by 2030

#### £16bn

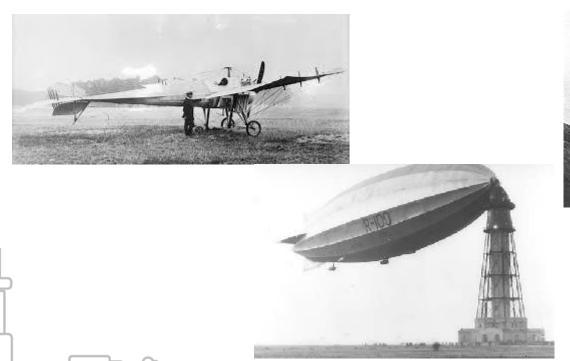
Net cost savings from uptake of drone technologies

#### 76,000

drones in use across UK skies by 2030



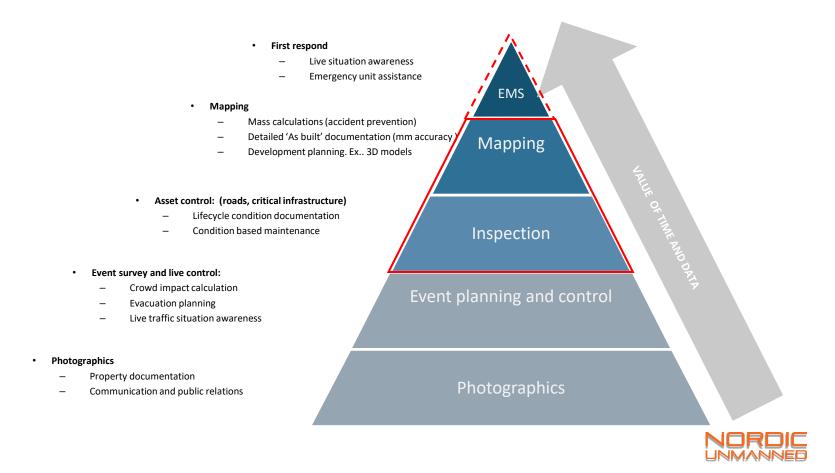
## Disruption we have seen before?







#### The full (potential) value created by Drones



- \$ 118 mill
- 140 employees
- Andreessen
   Horowitz,
   Google GV,
   Kleiner
   Perkins,
   GE Venture
- Silicon Vally

\_\_

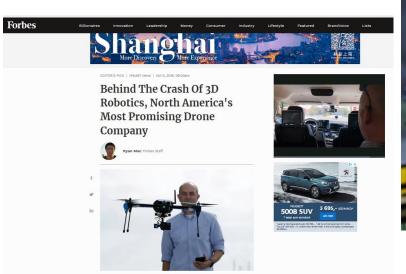




### Drone startup Airware crashes, shuts down after burning \$118M

Josh Constine @joshconstine / 2 months ago





\_\_\_



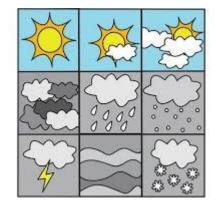


### GOOD (longterm) or BAD (shortterm) CASH???



\_\_\_





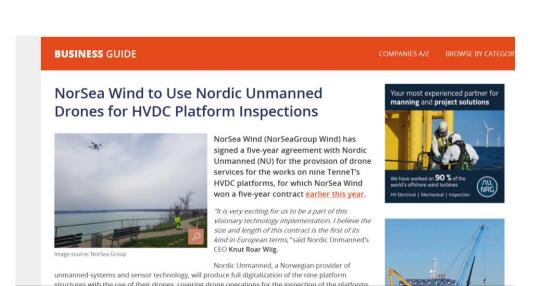




\_\_\_



# 9 offshore HVDC plattforms



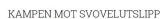




## Maritime SO2 and general monitoring for EU 2019-2022







Sjøfartsdirektoratet bruker droner og sensorpistoler for å sniffe seg fram til svovelsvnderne





